



What is Your True Costs of Not Being Able to Fill a Role?

It's hard to get the budget to hire people today.

- Management always wants to see a return on their investment. I always had targets, whether it was \$2M in cost savings or a manufacturing engineer running a \$100M production cell, we had to justify the expense.
- How much money are you losing by leaving that position open when HR can't find skilled talent? \$1M in lost revenue or cost savings would be \$20k/week.
- The average time to fill in 2023 was 44 days (8.5 weeks) and engineering talent was over 62 days!
- We have found skilled talent in 15 days, for 95% of the clients we have worked for!



<https://www.prnewswire.com/news-releases/new-research-shows-that-hiring-is-harder-than-ever-time-to-hire-increasing-significantly-for-almost-all-roles-301839785.html>

Forbes recognized Global Recruiters Network ...for the seventh year in a row as one of America's Best Executive Recruiting Firms (2017-2023).